

LAWNCARE - CALIFORNIA

MAKE EVERYTHING GREENER WITH THE  
2020 EARLY ORDER PROGRAM.

# BIGGER REBATES. PROVEN INNOVATIONS.

Enjoy Bigger Rebates  
Combined With Proven  
Innovations In 2020 EOP.

Simple. Flexible. Rewarding.

 **BASF**

We create chemistry

[betterturf.basf.us/EOP](http://betterturf.basf.us/EOP)

# Lock in strong rebates with a program built for your needs.

The 2020 Early Order Program is more flexible than ever. Now you have the freedom to buy products based on your needs, all with rebates that provide the value you expect. Simple. Flexible. Rewarding. It's an EOP that's as easy as 1-2-3.

<b>1</b>	Start earning rebates at only \$2,000.	Qualifying Portfolio Purchase Level	Earned Incentive %
			Oct.1- Dec.6, 2019
<b>2</b>	Earn 10% rebate by reaching only \$15,000 in total purchases.	\$2,000-\$6,999	4%
		\$7,000-\$14,999	6%
<b>3</b>	Buy now and don't pay until June 7, 2020.	\$15,000+	10%

Product	Package	Article	Redemption Value	Quantity	Total
Amdro Pro fire ant bait	1 x 25 lb	59021451	\$ 391.88		
Drive® XLR8 herbicide	4 x .5 gal	59011404	\$ 299.90		
Finale® herbicide - <b>New to EOP!</b>	2 x 2.5 gal	59014628	\$ 312.50		
FreeHand® CA 1.75G herbicide	1 x 50 lb	59013674	\$ 99.00		
Insignia® SC Intrinsic® brand fungicide	4 x 30.5 fl oz	59014134	\$ 1,798.28		
Insignia SC Intrinsic brand fungicide	2 x 2.5 gal	59014135	\$ 6,128.30		
Orchestra® Intrinsic brand fungicide	4 x 16 oz	59014379	\$ 575.36		
Pageant® Intrinsic brand fungicide	4 x 1 lb	59012349	\$ 381.68		
Pageant Intrinsic brand fungicide	4 x 12 lb	59012429	\$ 4,240.34		
Pendulum® 2G herbicide	40 lb bag	59015072	\$ 70.00		
Pendulum 2G herbicide	20 lb bag	59017972	\$ 39.00		
Pendulum 3.3EC herbicide	2 x 2.5 gal	59015228	\$ 203.25		
Pendulum AquaCap herbicide	2 x 2.5 gal	59049276	\$ 344.63		
Pendulum AquaCap herbicide	1 x 15 gal	59011279	\$ 766.31		
Pendulum AquaCap bulk herbicide	220 gal	59049202	\$ 11,239.25		
Pendulum AquaCap bulk herbicide	110 gal	59049202	\$ 5,619.63		
Pillar® G Intrinsic brand fungicide	30 lb bag	59012784	\$ 76.88		
Pillar G Intrinsic brand fungicide	15 lb bag	59017956	\$ 42.94		
Siesta® insecticide fire ant bait	15 lb	59011057	\$ 214.13		
Sultan® miticide	4 x 0.125 gal	59014112	\$ 642.71		
Tower® herbicide	2 x 2.5 gal	59014247	\$ 1,560.21		
Trinity® fungicide	2 x 2.5 gal	59011038	\$ 1,155.06		
Xzemplar® fungicide - <b>New Lower Price!</b>	2 x 114 fl oz	59013833	\$ 3,016.82		
Xzemplar fungicide - <b>New Lower Price!</b>	4 x 11.4 fl oz	59014120	\$ 694.22		
			<b>SUBTOTAL:</b>		

**Your Subtotal \$ \_\_\_\_\_ X Earned Incentive % = \$ \_\_\_\_\_ Your Rebate**

Additional Program Details and Qualifications: All Agency products sold are on behalf of BASF. All sales are final. No returns. Rebate will be based upon reported sales from the BASF Authorized Agent(s) and Distributor(s). The T&O EOP End-User Rebate program applies only to these Qualified End-User professionals: golf, L&L, sports turf, sod farms, municipalities, and parks & rec. Multiple sales orders for one customer are cumulative and will qualify if ordered between program dates and from any BASF Authorized Agent(s) and Distributor(s). The end-user must purchase at least \$2,000 of Qualifying EOP Products to qualify for the 2020 T&O EOP End-User Rebate Program. Products must be purchased, invoiced and delivered between the program dates. No exceptions. The invoiced dollar amount for agency products and the redemption value of qualified non-agency products will be used to determine end-user total purchase and rebate earned. End-user must be in good credit standing with agent to receive special promotional terms. All non-agency terms offered at the agent's discretion. All agency products invoiced between October 1, 2019 and January 31, 2020 will receive June 7, 2020 terms for the end-user. All agency products invoiced after January 31, 2020 will receive net 60 days for the end-user. Terms for qualifying non-agency products are determined by a BASF Authorized Distributor. All rebates will appear as a credit on the end-user's account with the agent who processed the order. T&O EOP End-User Rebate credit will become available by July 31, 2020. If an end-user purchases from more than one agent, the rebate will be applied to the respective agent based on percent purchase from each agent. All products may not be registered for sale or use in all states. Please check with your state or local Extension Service.

Always read and follow label directions.

Amdro, Drive, Finale, FreeHand, Insignia, Intrinsic, Orchestra, Pageant, Pendulum, Pillar, Siesta, Sultan, Tower, Trinity and Xzemplar are registered trademarks of BASF.

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